

Communicate the Positive (+)

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Services Cooperative Association Meeting

1. Create an environment of openness—for listening.
 - Eye Contact
 - Ask Questions
 - Mirror the other person

2. Build Relationships & Results
 - More business associates & friends
 - More good people relationships, contacts &
 - More opportunities, more results

3. Communication effects on your body
 - Positive & supportive strengthens the body
 - Negative comments reduce body strength
 - Muscle testing shows physical changes



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Let me Entertain ... You